

Women's Services, Inc.

FY 2011-2012 Annual Report



COURAGE ↔ CREATIVITY ↔ COOPERATION

These three words capture the qualities that were the watchwords of the early days of Women's Services. While the Women's Services of 2012 is different in many ways from the original model, our mission has remained virtually the same. Perhaps Margaret Mead best summed up the value of our endeavors:

"Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it is the only thing that ever has."

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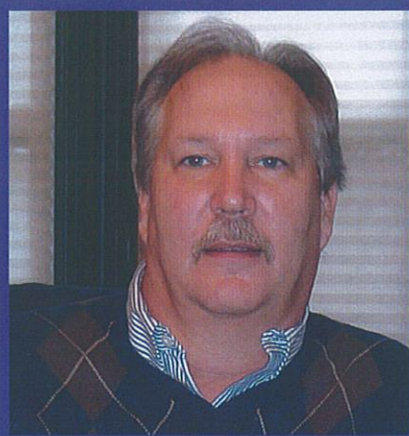
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Executive Director

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FOR THIS HOUR...

My father turned 87 this year. He is a World War II veteran and a member of the *Greatest Generation*. Like others in his generation, he is a person of boundless energy, impeccable integrity and supreme optimism. He stands apart from contemporary society... or does he?

Lately, I have been thinking a lot about my father's generation. To believe the pundits, the United States is in a state of decline. They will tell you that the last century was the *American Century* and question our ability to master the challenges of this new century. I often wonder what my father and his generation must have been thinking on the eve of war during that fateful December morning when the Japanese launched a successful attack on our naval fleet at Pearl Harbor. Their confidence in a successful outcome had to be in doubt. After all, these were folks who were born into the Great Depression, knew nothing but economic hardships, and just as they were coming of age were off fighting and dying in the jungles of the South Pacific, the deserts of North Africa, and the beaches of Normandy. But then something wonderful happened; they came home and remade America. Only in hindsight does it become apparent what Henry R. Luce, Editor of Life and Time, prophetically said in a Life editorial (Volume 11, No. 25) back in December of 1941, "For this hour America was made. What we have temporarily lost in might we will gain forever in vision and resolve."

These are tough times for the social services. Likewise, the movement to end domestic and sexual violence has seen friendlier times. Unlike some of my colleagues across the Commonwealth, however, I am bullish about our future, particularly here in Crawford County. You see, no other community is as generous or as compassionate as our community. Yes, the challenges are daunting. Yes, traditional streams of funding have vanished. And yes, the future will not be like the past. But like my father, I am optimistic that this generation of leaders, no less determined, will remake our nation and our communities. The safety net that supports the hungry, the homeless, and the helpless will not be diminished.

It took courage, creativity and cooperation to get Women's Services off the ground 35 years ago. It took fiscal integrity and boundless energy to grow and maintain it. I believe it will take vision and resolve to keep it going for the next 35 years. It is my fervent hope that future generations will look back and say, "For this hour, Women's Services was made." In fact, I'm planning on it!

SOCIAL MEDIA & BEYOND

"You realize we're never going to get this grant... right?" This, rhetorical question was posed to me as I prepared WSI's yearly application for the \$20,000 Mary Kay Ash Foundation Grant. While I knew the true intent and motivation of my inquisitor was only to prepare me for the very real possibility and likelihood that we would not receive the grant, guess what? That's right, we got the grant! While I would like to credit my idealism and excellent command of the English language as the reasons WSI was chosen over thousands of others, the truth is, we just got lucky. But as I said in my Annual Report last year, every accomplishment begins with the decision to try. And no matter how lucky you are, you can't win the lottery if you don't purchase the ticket.

With the monies from the Mary Kay Ash Grant and two estate bequests we received in 2008 and 2010, we were poised and ready to embark on a long overdue reinvestment in our home away from home (and only home for far too many) by purchasing and installing a new metal roof and vinyl siding.

Be it coincidence or providence, we were also awarded the Nonprofit Partnership's First Impressions Grant. This grant will afford us the opportunity to create a warmer and more inviting reception room. With designs developed by students from Mercyhurst College, steps are currently underway to incorporate some of their designs into our main entrance way. An Open House is scheduled for January, 2013, when members of the community will be able to see firsthand some of the major changes and renovations to our home away from home.

Also in conjunction with the Nonprofit Partnership, we continued working on our Communications Makeover Grant and now have a new website, mobile website, and a growing social media presence to show for it. We are currently working on a new graphic identity with Denny O'Laughlin from the Crawford County Career and Technical Center and hope to have it ready for a community unveiling during one of our 35th anniversary celebration events.

Other grant applications submitted during the last year include proposals to the JSI Research & Funding Institute, PA Office of Economic Opportunity, Federal Justice Assistance Grant ("JAG") Program, Crawford Heritage Community Foundation, The Meadville Kiwanis Club, and Palmiero Toyota Scion. Of the aforementioned proposals, we were awarded funding from four of them.



Julie Hunter
Marketing & Media
Supervisor

Every accomplishment begins with the decision to try. And try we did. We had a banner year in grants and fundraising, which was apropos given the ten-year trend of funding cuts continued in 2011-12. We have sustained a 20% cut in funding while continuing to serve nearly the same number of people and provide virtually as many programs, with almost half the staff we had in 2001. Everyone who works or volunteers for WSI works incredibly hard to provide programs and services to our neighbors with an end goal of creating a community that is free from violence. Not a bad reason to get out of bed every day in my book.



Social Media & Beyond (continued)

We received a \$75,000 Justice Assistance Grant for a two-year, collaborative project with Allegheny College. The project is called the Allegheny Sexual Assault Prevention Program (ASAPP) and will be implemented over the course of the next two academic years. The project primarily uses a program developed by faculty at the University of New Hampshire entitled, "Bringing in the Bystander." This evidenced-based curriculum is designed to change the *culture of silence* that surrounds sexual violence and sexual assault on college campuses and in the community at large. ASAPP will benefit our campus community by challenging sexual violence myths, increasing receptivity to prevention messaging, and supporting positive bystander behaviors while raising awareness of sexual violence, including its prevalence and consequences.

Local organizations were instrumental in assisting us with much needed projects, as well. The Meadville Kiwanis Club gave us a \$1,000 gift to replace old flooring in the children's therapeutic playroom and the Crawford Heritage Community Foundation awarded us funds to make our facility more energy efficient. These funds have enabled us to continue our reinvestment in The Greenhouse and to lower our carbon footprint by replacing all the existing lighting in the shelter and business offices with more energy efficient lighting. The building makeover begun three years ago is nearly complete and already we have seen reductions in our utility bills and overall energy utilization.

To offset critical funding reductions for much-needed programs and services, staff and volunteers have stepped up their efforts to raise more dollars through local fundraising efforts. Our Annual Fund Drive, Charity Golf Classic and Moveable Feast fundraisers exceeded expectations and set record-breaking goals, raising \$17,000, \$35,000, and \$9,500 respectively. Thanks to the generosity of our local community, none of our programs and services to women and children in crisis had to be cut or reduced during the past year.

As I reflect on the past year and recall our successes and our shortcomings, what stands out most to me is not the grants received or the funds raised, but rather, the following question. "After 35 years of doing what we do, are we really any closer to ending the violence that permeates our culture and our society?" Recently I came across the following quote: "Man cannot fulfill his destiny alone, he cannot redeem his race unaided ... the world has never yet seen a truly great and virtuous nation, because in the degradation of woman the very fountains of life are poisoned at their source." It wasn't just the quote itself that resonated with me, but the fact that the person who said it, Lucretia Mott, said it 170 years ago, and the fact that it still rings true today. We may have come a long way baby, but baby, we've still got a hell of a long way to go.

These funds have enabled us to continue our reinvestment in The Greenhouse and to lower our carbon footprint... The building makeover begun three years ago is nearly complete and already we have seen reductions in our utility bills and overall energy utilization.



DOING MORE WITH LESS... AGAIN!

Once again, we spent much of last year trying to figure out how to operate a shelter facility with fewer resources and staff. True to form, however, we did just that. Even though we functioned with less staff, we refused to sacrifice the quality of services we provided. This meant that all of my staff had to learn how to be more flexible and to be open to trying new tasks. For example, staff members who previously only worked the Hotline learned how to facilitate support groups, provide child care, individual counseling, and assist women with systems advocacy. These additions to their job responsibilities has fostered new energy and an interest in learning new job skills. Through tenacity and teamwork, my staff has proven that they will not settle for anything less than superior efforts to produce quality outcomes for our clients.

With a sputtering economy, our shelter guests found it even more difficult to obtain permanent housing last year. As such, we devoted more time to identifying the barriers our guests experience and looking for ways to eliminate them. Some of the barriers they faced included: insufficient start-up cash, no credit history or poor credit, lack of viable job skills or no employment history, lack of child care and/or transportation, and no support systems to assist them with the typical trials and tribulations that accompany anyone starting anew. My staff worked very hard this past year finding ways to overcome these barriers. Why? Because no one should have to decide between staying in a violent and abusive relationship or becoming homeless. Sadly, too many women in our community are faced with this dilemma everyday. Even when women are successful in obtaining permanent housing, there tends to be a lack of community resources to ensure her success. Too often, we see women return to their abuser when they find it too difficult to remain on their own. However, what if we could provide her with ongoing, intensive case management services? What if we could provide her with skill-building services to help increase her options? What if we could match each dollar she is able to save to provide her with a safety net for when the next unexpected crisis befalls her? These are just some of the enhancements to our service delivery that we are currently exploring. It is not enough to provide someone with safe and secure shelter if we cannot help them reach their self sufficiency goals, too.

One of the hallmarks of The Greenhouse has been our collaborative relationships with other community-based entities. This past year we partnered with Active Aging to provide programming that *links*



Jane Buchanan

The Greenhouse
Shelter Supervisor

Back in January of 1978 when The Greenhouse first opened its doors, Helene Elko was hired to serve as the Resident Director. Helene was given room and board and \$100 a week in pay. She was also granted one day off a week. Luckily for me things have changed, although, there are times when it feels like I am spending just as much time in the shelter as Helene. One thing that has not changed over the years, is the vital role volunteers play in day-to-day operations. Not only do they fill essential roles that we are unable to fill with paid staff, but they bring fresh perspectives and vibrancy to our organization.



Doing More with Less (continued)

community agencies with one another to provide information that could benefit individuals over the age of 60, as well as, persons between the ages of 18-59 with disabilities. The program, called LINK, and the partnership with Active Aging, gives us the advantage of networking with an agency that can provide help for a specific segment of our population.

As in past years, we were blessed with the assistance from many Allegheny college students. Some of these students provided child care duties while others staffed our crisis hotline. Other students came on Service Saturdays and participated in community service projects at our facility. Unlike past years, however, we had **two** Bonner students working with us in The Greenhouse. Our Bonner students assisted us with children's advocacy projects and oversaw the other students who were engaged in child care activities. With two Bonner students, it is our hope that senior Bonners can train younger Bonner students so we never have to experience a dip in service delivery. I've long admired the leadership qualities these exemplary students exhibit. Their maturity and skills have made it possible to fill the role of a Children's Advocate instead of having to hire a full time staff person. Furthermore, childcare services are vital to the success of our domestic violence support groups. Many women simply would not attend these groups if not for childcare services. And speaking of support groups, Patti Prince agreed to take on the role of facilitator when the previous group leader resigned. With the transition of a new facilitator, it was almost like the "new kid at school" syndrome. After gaining the trust and the respect of the group, Patti has brought the group close to "standing room only" status. Her ideas have been well received. She has introduced the group to creative art expression and given them new avenues for venting their feelings while promoting their healing. Inspirational speakers have been invited to join the group, as well, and group participants are beginning to see that possibilities are endless when you are ready to start over and leave the past where it belongs.

SHELTER STATISTICS

	Total Number of Guests Sheltered in The Greenhouse		Total Number of Days Guests Spent in The Greenhouse	
	10/11	11/12	10/11	11/12
Total Domestic Violence Adults	112	95	Total D. V. Adult Days	2,367 2,403
Total Domestic Violence Children	100	94	Total D. V. Children Days	2,541 2,111
Total Other Crisis Adults	27	45	Total O. C. Adult Days	693 896
Total Other Crisis Children	18	24	Total O. C. Children Days	339 449
	257	258		5,940 5,859

Adults who are homeless for reasons other than domestic violence are classified as O.C. (other crisis).



A PROGRAM OF ACTION

There are risks and costs to a program of action, but they are far less than the long-range risks and costs of comfortable inaction. - John F. Kennedy

The Women's Services' Education Outreach Department can be described as programs of action and consists of three service components:

- Prevention Education, including school prevention programs and community awareness activities
- Legal advocacy for victims of domestic violence
- Counseling and advocacy for sexual and domestic violence victims and significant others

The following report focuses on each component and reflects staff's sentiments when asked, "What would you say is your job-related highlight(s) for the year 2011-2012?"

Prevention Education:

The "Masculinity and Violence" workshops begun at PENNCREST were expanded to include Cambridge Springs this year. Education Specialist, Matt Capron, does an excellent job of presenting masculinity in a healthy manner to 7th grade boys. The workshops generate lots of vigorous and thoughtful dialogue. A female counterpart program was developed and facilitated by Volunteer, Wendy Horning, entitled, "Building and Improving Peer Relationships" and was presented at both Maplewood and Cambridge Springs Middle Schools. This new workshop was an overwhelming success, as well.

Our Special Needs presentations are a staple of our educational component and were increased by four this past year. Two of Connie Graham's proudest moments this year were: "Walking into a special needs classroom at the precise time that the teacher and all of the students were participating in a really productive classroom discussion about safety. These were street-wise, older elementary school students and the conversation included decision-making around sex, safe dating, safety around parents' partners, etc. The discussion was happening because students had questions for the teacher about what Matt and I had discussed with them several days before. Realizing that some of our life skills students recall information (or having a teacher tell us that students have been using some of the skills that we've taught) is truly rewarding."



Vicki Wood
Education & Outreach Supervisor

We receive a lot of useful and insightful feedback from teachers and students. A small sampling of this feedback includes the following:

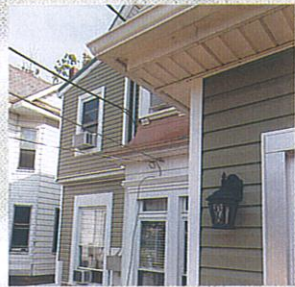
A middle school teacher: "Some parents struggle to discuss these topics with their children. Students do not always listen to teachers about choices. A third party group such as Women's Services can help increase the safety of students."

An elementary school teacher: "The program relays important information related to keeping our children safe and happy and students realize that they are not alone."

Extreme Makeover



This extreme makeover of our building included a metal roof, vinyl siding, new decking, a door-to-window replacement, removal of three trees, vinyl fencing, aluminum doors and exterior lighting.



The interior has received a make over as well but you will have to attend our Open House in January, 2013 to see the changes.



A Program of Action (continued)

Connie would add that she REALLY enjoyed making balloon hats at several of the community health fairs this spring (as did board member, Marcia Yohe).

Applying for and receiving the Justice Assistance Grant (JAG) for college campus bystander training is certainly a huge opportunity for Women's Services and Allegheny College. Education Specialist, Rebecca Guanzon, will be our "star" organizer, alongside Jacque Kondrot from Allegheny College. Both are looking forward to this two-year project and the possibilities that it affords.

The newly developed Counselor/Advocate Alternate Training Manuals are complete and the Counselor/Advocate Classroom Training curriculums have been updated in accordance with the Pennsylvania Coalition Against Domestic Violence's and the Pennsylvania Coalition Against Rape's training standards. Once reviewed and updated, the topics and requirements were reorganized into the training manuals and our standard classroom curriculum. The material can be used independently and is interchangeable.

Several community education and "meet and greet" opportunities stand out this year:

- Child and Youth Services; sharing information regarding elementary programming, students' quiet time and concerns, and agency collaboration.
- Panel discussion on the topic of child abuse for state police training with the NW PA State Police Training Center.
- Active Aging: facilitating client referral to WSI and membership to their on-line referral system.
- CART: Collaboration mostly pertaining to training and awareness.

PREVENTION EDUCATION STATISTICS

This year the PE team (Connie Graham, Matt Capron, Rebecca Guanzon, Vicki Wood, and Wendy Horning) presented 905 programs to an unduplicated audience of 5,670 students and adults. The breakdown is as follows:

Preschool:	100 presentations	356 unduplicated audience
Elementary K, 3 & 5:	202 presentations	2,109 unduplicated audience
Middle School:	147 presentations	713 unduplicated audience
High School:	171 presentations	808 unduplicated audience
6th & 9th Grade Harassment/ Masculinity and Violence:	64 presentations	849 unduplicated audience
Building & Improving Peer Relationships:	118 presentations	181 unduplicated audience
Special Needs:	68 presentations	105 unduplicated audience
Community Education:	35 presentations	549 total audience

The "team" spoke with 412 students after classroom presentations that had a variety of concerns ranging from minor bullying issues to child victimization. A total of 14 mandated reports to Child Line were made (eight sexual assault related cases and six physical abuse-related cases).



Legal Advocacy

Rapport, rapport, rapport continues as the working relationship between Women's Services and the Crawford County criminal justice system grows; all as a benefit to our clients. Judge Vardaro, in a letter he wrote to WSI, stated, "The relationship we hoped for between Women's Services and the Court in assisting victims of domestic violence has exceeded our expectations and we are certainly grateful." Perhaps it is the great sense of humor exhibited by Legal Advocates, Donnarae and Dee that generates this great rapport. Perhaps it is the goodies (cookies, candy and chocolate buckeyes) they have delivered to the borough police, local and state police along with brochures and information. For certain, this relationship has grown because of Donnarae and Dee's degree of professionalism and the passion in which they deliver services to victims of domestic and sexual violence. Donnarae recalls one case in particular that left a lasting impression. She followed the trial of Patricia Oliver, the woman who was acquitted of all charges involving the death of her husband. When the verdict was read, Ms. Oliver turned around to face her family and said, "I'm coming home." There was not a dry eye in the courtroom.

In the year 2011-2012, Donnarae and Dee provided a total of 1,066 hours of services to 382 unduplicated clients. Services primarily included: individual counseling, safety planning, legal advocacy and accompaniment, information and referral, victim compensation assistance and assistance with filing PFA (Protection From Abuse) petitions.

Counseling and Advocacy

This component relies heavily on one fulltime sexual and domestic violence counselor, Debbie Olivieri. Several additional staff persons have stepped in and are taking referrals for new clients in order to avoid the creation of a waiting list for counseling services. Deb continues to offer outreach counseling to students in all three school districts, Bethesda Children's Home, and with community members. She is especially excited about the individual and group counseling sessions she has initiated at the Crawford County Jail this year. On average, 14 or 15 women attend the support group and have demonstrated their concern and support for one another as they listen and provide insight. In addition to support groups, Deb has provided individual counseling and these clients include both male and female inmates.

Overall, Deb provided services to 89 clients seeking counseling for sexual assault for a total of 1,239 hours. Deb provided services to 105 clients seeking counseling for domestic violence for a total of 861 hours. Rebecca Guanzon, Education Specialist, maintained a small caseload of clients seeking counseling due to domestic violence. Rebecca provided counseling to 28 clients for a total of 163 hours of service. Rebecca reports that one case in particular left a lasting impression on her. She was able to help this client obtain permanent housing after counseling her for nearly a year. This particular service recipient had initially fled an abusive boyfriend but because she could not afford housing for herself and her children, had to move in with a verbally abusive relative. Seeing the look on her client's face when she made \$1,500.00 in relocation funds available to her was all the reward she needed. It was obvious that this woman had her dignity and autonomy restored to her. Just one look on her face and you could see the peace that came over her. This client's life will begin anew, free from violence... and isn't that what it is all about?





Carol Stewart

Fiscal Director

Women's Services completed another financially healthy year. Included in this report is the most recent Statement of Activities for fiscal year 11/12 with 10/11 included for comparison. Also included is a five-year trend for fiscal years 2007/08 through 2011/12 of Statement of Activities (revenues and expenses) and Balance Sheets (net assets). In summary, Women's Services, continues to maintain its excellent financial position despite the stagnant economy and constant threat of reductions in revenue. We will continue to pursue new sources of revenue from private foundations and by expanding our matrix of community support.

FINANCIAL STATE OF AFFAIRS

STATEMENT OF ACTIVITIES

Overall, our total Revenues have declined from \$917,094 in 07/08 to 818,152 in 11/12, a decrease of \$99,542 (10%). However, most of this decrease is because the 07/08 year included the Mary Berry Estate contribution (\$100,000). Our largest source of revenue, Grants from Governmental Agencies, has continued to decline each year. In FY 07/08, it was \$703,512, and for FY 11/12 year it was \$630,812, a decrease of \$72,700, or 10%. The decline has been steady over the five year period, with a \$37,089 (5%) drop from the prior year. United Way also declined from \$26,179 in 07/08 to \$18,115 in 11/12, a decrease of \$8,064 (30%).

Some of this decline has been made up by other sources of revenue, however, most notably Grants from Foundations and Fundraising. Specifically, we received a \$20,000 grant from the Mary Kay Ash Foundation and Fundraising has increased by \$25,159 (69%) over the five year time period. This is a trend we plan on continuing as we develop new ways to reach our contributors via electronic means in addition to the traditional methods and expand our fundraising efforts.

Expenditures have also decreased by \$29,366 (6%) over the five year time period under review. Reductions in Salary and Wages and the accompanying reduction in taxes accounts for much of this change. Another item that has significantly decreased is Utilities, a decrease of \$3,652 (19%), which can be attributed to building improvements such as new doors, insulation, along with mild winters in recent years. Renegotiation of our Property and Liability Insurance has also resulted in significant savings of \$5,414 (35%) over the same period. As we complete our punch list of building repairs after years of deferred maintenance, the Building Maintenance line item is back to a more normal level of \$13,785 from a high of \$20,728 in FY 10/11.

Revenues from Grants and Foundations have increased... this is a trend we plan on continuing as we develop new ways to reach our contributors via electronic means, in addition to, traditional methods.

STATEMENTS OF ACTIVITIES

Years Ended June 20, 2012 and 2011

	2012	2011
Changes in unrestricted net assets:		
Support and revenue		
Grants from governmental agencies	\$ 630,812	\$ 667,901
Grants from foundations	22,500	7,000
United Way	18,115	21,329
Fundraising	61,221	50,541
Contributions	79,939	216,869
Interest Income	5,565	6,040
Total unrestricted support and revenue	\$ 818,152	\$ 969,680
Add: Net assets released from restrictions		
Depreciation of restricted property	12,041	12,526
Distributions from donor designated fund	1,312	1,985
Total net assets released from restrictions	13,353	14,511
Less: Expenses		
Domestic violence	370,247	376,655
Other crises	37,414	39,294
Sexual violence	183,446	177,432
Management and general	217,592	258,001
Fundraising	13,005	13,367
Total expenses	\$ 821,704	864,749
Increase in unrestricted net assets	9,801	119,442
Changes in temporarily restricted net assets:		
Donor restricted contributions	5,500	500
Net assets released from restrictions	(12,859)	(13,868)
(Decrease) in temporarily restricted net assets	(7,359)	(13,368)
Changes in permanently restricted net assets:		
Donor restricted contributions	3,511	500
Net assets released from restrictions	(494)	(643)
Change in fair value of beneficial interest in assets held by others	(3,485)	22,027
Increase in permanently restricted net assets	468	21,884
Change in net assets	\$ 1,974	127,958
Net assets, beginning of year	642,975	515,017
Net assets, end of year	\$ 644,949	\$ 642,975

BALANCE SHEET SUMMARY

Total liabilities and net assets for the FY 11/12 showed a small decrease of \$18,348 (2.5%) from last year. We are still \$113,904 (21%) higher than 07/08, due to the cash from the two estates from which we received distributions over the past five years. We have spent some of this cash improving the building, as stated above, but this spending pattern will level out as we complete our projects. Please note that the value of our physical assets, Property and Equipment (including the building) is recorded at original cost net of depreciation and not at current market value.

WSI is in the enviable position of being debt free. The Liabilities we report are from normal business activity such as accounts payable outstanding at the end of the fiscal year. The Accrued Expenses jumped from \$4,235 in 07/08 to \$39,870, an increase of \$35,635 (840%) due to more accurately reporting such items as Accrued Payroll and Accrued Vacation, which were only in footnotes on the financial statements until FY 09/10.

The Permanently Restricted item consists entirely of the three funds held for us by Crawford Heritage Foundation (Ford Endowment, Cook/Lahti and Mencotti). After a few years of volatility, we can only hope that they will begin to grow for us. They have increased by \$13,173 (12%) since 07/08, largely from market value changes, as very little new money has been invested in the funds over this time period.

Staff Directory (as of June 30, 2012)**Administrative Team:**

Bruce Harlan, Executive Director
Carol Stewart, Fiscal Director
Karen Smith, Fiscal Assistant
Julie Hunter, Marketing & Media Supervisor

Counseling and Advocacy Team:

Vicki Wood, Education Outreach Supervisor
Connie Graham, Education Specialist I
Matt Capron, Education Specialist II
Rebecca Guanzon, Education Specialist III
Deb Olivieri, Counselor/Advocate
Donnarae Morrison, Legal Advocate
Dee Munhall, Support Staff

The Greenhouse Team:

Jane Buchanan, Shelter Supervisor
Rose Hilliard, Family Advocate
Lorrie Stallsmith, Night Manager I
Kim Raszman, Night Manager II
Patricia Prince, Support Staff
Krystal Miller, Support Staff
Roseanne Peters, Support Staff
Lisa McFarren, Support Staff
Mary Ann Brown, Volunteer
Carol Babbitt, Volunteer
Marian Sherwood, Volunteer
Wendy Horning, Volunteer

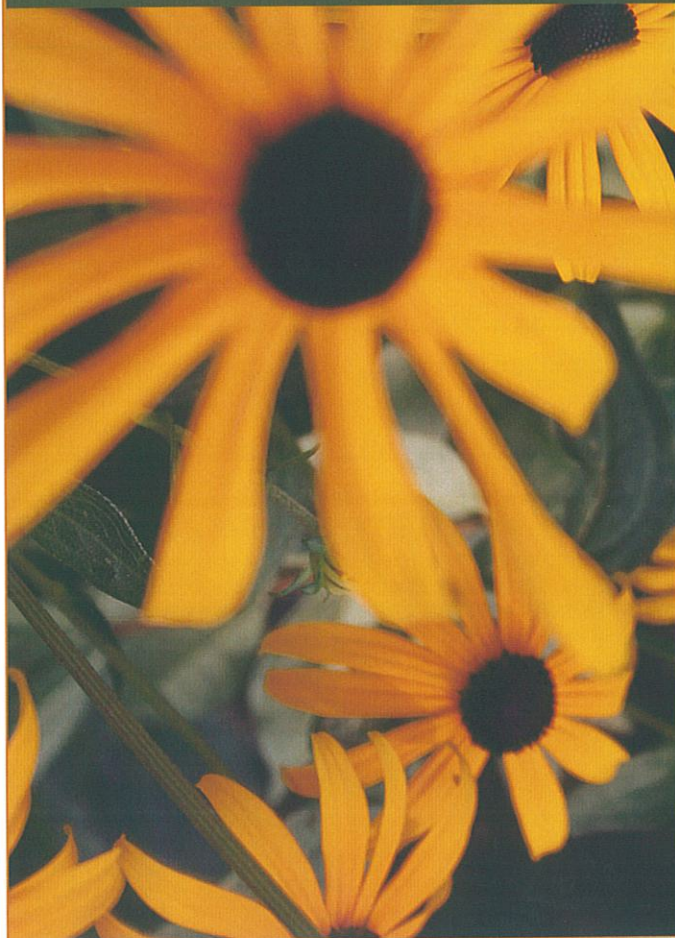
The teams also include numerous Allegheny College students who devote their time and talents to WSI.

WOMEN'S SERVICES, INC
COMPARISON OF STATEMENTS OF FINANCIAL POSITION AT JUNE 30, 2008, 2009,
2010, 2011 AND 2012.

ASSETS	2008	2009	2010	2011	2012	Increase (Decrease) from FY 2008 to 2012
Cash and cash equivalents	227,297	237,680	336,492	380,514	324,335	97,038
Grants receivable	30,318	71,628	78,446	39,376	50,501	20,183
Other receivables	1,542	1,170	5,235	42	1,436	(106)
Prepaid expenses	24,899	24,769	8,937	7,456	20,324	(4,575)
Beneficial Interest in assets held by others	108,639	89,059	100,396	122,280	121,812	13,173
Property and equipment, net	152,311	137,717	142,037	170,738	183,650	31,339
Total assets	545,006	562,023	671,543	720,406	702,058	157,052
		17,017	109,520	48,863	(18,348)	
LIABILITIES AND NET ASSETS						
LIABILITIES						
Accounts payable	9,726	25,057	44,288	43,254	17,239	7,513
Accrued Expenses	4,235	4,426	34,238	34,177	39,870	35,635
Deferred Revenue	-	2,565	78,000	-	-	-
Total Liabilities	13,961	32,048	156,526	77,431	57,109	43,148
NET ASSETS						
Unrestricted	318,903	356,847	347,152	466,594	457,300	138,397
Temporarily restricted	103,503	84,069	67,469	54,101	65,837	(37,666)
Permanently restricted	108,639	89,059	100,396	122,280	121,812	13,173
Total net assets	531,045	529,975	515,017	642,975	644,949	113,904
Total liabilities and net assets	545,006	562,023	671,543	720,406	702,058	157,052

MISSION STATEMENT

Women's Services, Inc. strives to meet the needs of the children and adults of Crawford County who are in crisis due to domestic violence, sexual violence or homelessness, by developing and offering programs and services that meet those needs. Honoring the roots of the organization, we place special emphasis on the needs of women and children.



Women's Services, Inc.

P.O. Box 537
Meadville, PA 16335

814.724.4637 office
814.337.4394 fax
814.333.9766 24-hour hotline
888.881.0189 toll free hotline

www.womensservicesinc.org
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Women's Services is a
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